



Fast Food Case Study

Enabling technology transformation...

Starting Point

- Traditional business phone lines (POTS) for Voice, ATM/EBF and Fax
- Multiple providers for internet

Key metrics

Monthly Savings

\$4,105
(17.1%)

3 Year Savings

\$148,000

"The client appreciated the fact that our proprietary AI engine allowed EnTelegent to provide three different options with by side-by-side analysis".

Tom Turpin, CEO
EnTelegent Solutions

CHALLENGES



A fast-food franchise with 78 locations in California was upgrading its POS systems and implementing Meraki MX64s at each location. The franchise was faced with increasing POTS pricing and circuit pricing was coming off of promo rates.

OBJECTIVES



- Save money
- Use savings to improve services
- Provide for franchise bandwidth requirements/increase bandwidth at locations
- Provide backup wireless internet (LTE) at all locations
- Migrate to SD-WAN
- Outsource network management

SOLUTION DETAILS



- Provided customer with hosted UCaaS
- POTS only used where necessary (IP Fax)
- Improved internet speeds
- Supplied 4G LTE backup and managed infrastructure at all locations to increase resiliency and ease of administration.
- Amortized NRCs to drive payback