



CASE STUDY

Robotics Manufacturer Requires Wireless Management Solutions

THE CHALLENGES

A global industrial manufacturer had an immediate need to migrate from its existing provider due to upcoming network retirement. They also wanted to lower costs and outsource the management of over 200 corporate smartphones so their IT Team could focus on more pressing strategic initiatives.

THE SOLUTION

EnTelegent Solutions:

- Evaluated potential carrier offers for migration and cost savings potential.
- Provided white-glove support for the 200 device migration which took place over 2 weeks with no impact on client operations.
- Took over end-user Mobile Device Support for activations/deactivations, issue resolution, etc.

BENEFITS

Savings, Expertise, Added Resources

By working with EnTelegent Solutions, the client dodged the bullet of their existing provider's network retirement, swiftly migrated, and saved more than 25% versus their baseline cost with the potential for ongoing cost savings and service optimization.

Our expertise and dedicated staff guided the carrier evaluation and migration process and have taken the burden of end-user support off of their internal resources.



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AT A GLANCE

Solution Mix

- EnVision (Wireless Expense & Activity Management)
- Mobile Device Support (MDS)

Benefits

- Savings of 25% over initial baseline
- Expert AI-Driven Analysis
- White Glove Migration
- End-User Mobile Device Support Frees Up Internal Resources



“The money spent with EnTelegent has been a great investment. They have delivered savings and reduced internal staffing support needs dramatically.”

-IT Manager